

Appendix 35 – MBTI Distributions : Cross-tabulation with Nine Studies

Study * MBTI Type Cross-tabulation																			
Study			MBTI Type																Total
			ISTJ	ISTP	ESTP	ESTJ	ISFJ	ISFP	ESFP	ESFJ	INFJ	INFP	ENFP	ENFJ	INTJ	INTP	ENTP	ENTJ	
US Bus Managers	Count		1112	202	202	1269	470	187	209	545	231	343	515	366	418	269	366	754	7458
	% within Study		14.9%	2.7%	2.7%	17.0%	6.3%	2.5%	2.8%	7.3%	3.1%	4.6%	6.9%	4.9%	5.6%	3.6%	4.9%	10.1%	100.0%
US Bus Retail	Count		83	4	8	147	7	1	3	8	1	0	1	1	10	5	5	32	316
	% within Study		26.3%	1.3%	2.5%	46.5%	2.2%	.3%	.9%	2.5%	.3%	.0%	.3%	.3%	3.2%	1.6%	1.6%	10.1%	100.0%
US Bus - Banking	Count		128	29	32	193	29	16	15	50	8	21	28	22	37	25	50	73	756
	% within Study		16.9%	3.8%	4.2%	25.5%	3.8%	2.1%	2.0%	6.6%	1.1%	2.8%	3.7%	2.9%	4.9%	3.3%	6.6%	9.7%	100.0%
US Bus - Executives	Count		7	0	2	11	0	0	1	1	1	1	5	3	7	7	7	14	67
	% within Study		10.4%	.0%	3.0%	16.4%	.0%	.0%	1.5%	1.5%	1.5%	1.5%	7.5%	4.5%	10.4%	10.4%	10.4%	20.9%	100.0%
Japan - Managers	Count		4	0	6	11	4	2	3	2	1	0	4	2	7	2	2	6	56
	% within Study		7.1%	.0%	10.7%	19.6%	7.1%	3.6%	5.4%	3.6%	1.8%	.0%	7.1%	3.6%	12.5%	3.6%	3.6%	10.7%	100.0%
Japan - CEOs	Count		7	1	10	25	5	2	7	6	2	0	5	4	19	3	3	19	118
	% within Study		5.9%	.8%	8.5%	21.2%	4.2%	1.7%	5.9%	5.1%	1.7%	.0%	4.2%	3.4%	16.1%	2.5%	2.5%	16.1%	100.0%
England - Managers	Count		202	37	33	176	55	10	10	50	20	26	25	14	55	25	36	75	849
	% within Study		23.8%	4.4%	3.9%	20.7%	6.5%	1.2%	1.2%	5.9%	2.4%	3.1%	2.9%	1.6%	6.5%	2.9%	4.2%	8.8%	100.0%

Latin America - Managers CCL Programmes	Count	59	6	9	81	3	0	1	2	0	2	3	6	15	2	4	13	206
	% within Study	28.6%	2.9%	4.4%	39.3%	1.5%	.0%	.5%	1.0%	.0%	1.0%	1.5%	2.9%	7.3%	1.0%	1.9%	6.3%	100.0%
CCL Participants	Count	4819	927	900	4236	821	291	318	847	450	662	1191	794	2780	1827	2118	3468	26449
	% within Study	18.2%	3.5%	3.4%	16.0%	3.1%	1.1%	1.2%	3.2%	1.7%	2.5%	4.5%	3.0%	10.5%	6.9%	8.0%	13.1%	100.0%
South Africa - Executives (WBS)	Count	27	7	8	36	3	1	0	3	4	8	13	6	20	17	23	28	204
	% within Study	13.2%	3.4%	3.9%	17.6%	1.5%	.5%	.0%	1.5%	2.0%	3.9%	6.4%	2.9%	9.8%	8.3%	11.3%	13.7%	100.0%
Total	Count	6448	1213	1210	6185	1397	510	567	1514	718	1063	1790	1218	3368	2182	2614	4482	36479
	% within Study	17.7%	3.3%	3.3%	17.0%	3.8%	1.4%	1.6%	4.2%	2.0%	2.9%	4.9%	3.3%	9.2%	6.0%	7.2%	12.3%	100.0%

Symmetric Measures			
		Value	Approx. Sig.
Nominal by Nominal	Phi	.234	.000
	Cramer's V	.078	.000
N of Valid Cases		36479	
a Not assuming the null hypothesis.			
b Using the asymptotic standard error assuming the null hypothesis.			