

Social capital as an engine of growth:  
multisectoral modeling and implications

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## Abstract

We propose an endogenous growth model incorporating social capital. Social capital only serves as an input in the production of human capital and it involves a cost in terms of the final good. In contrast to alternative specifications, this model ensures that social capital enhances productivity gains by playing the role of a timing belt that drives the transmission and propagation of *all* productivity shocks. We find that, depending on the measure of social capital, the elasticity of human capital to social capital varies from 6% to 10%. Finally, we investigate the short-term dynamics and imbalance effect properties of the model, depending on the value of this elasticity. In particular, we show that when the substitutability of social capital for human capital increases, the economy is better equipped to surmount initial imbalances as individuals may allocate more working time to the final good sector without impeding economic growth.

**Keywords:** social capital, human capital, economic growth, imbalance effects.

**JEL Classification:** C61, E20, E22, E24, O41.

# 1 Introduction

The concept of social capital has recently received rising acceptance in economics research. It has been pointed to as a potential source of economic growth and economic performance (Putnam *et al.*, 1993; Knack and Keefer, 1997; Beugelsdijk and van Schaik, 2005). As with other sociological concepts, social capital encompasses several different meanings. According to Knack and Keefer (1997), trust, cooperative norms, and associations within groups represent the essence of the definition of social capital. Putnam *et al.* (1993, p.167) support this view by defining social capital as “those features of social organization, such as trust, norms, and networks, that can improve the efficiency of society by facilitating co-ordinated actions”.

It may, however, be difficult to pick out a definition suitable for a tractable economic model. One approach to modeling social capital is to focus on the “capital” aspect of social capital (Routledge and Amsberg, 2003).<sup>1</sup> Within this approach, several modeling strategies may be used. One of these strategies is to consider social capital as a factor of production (Chou, 2006). The intuition driving this modeling strategy is that spending time developing a personal network may increase the income of specific professions like medical practitioners and solicitors.<sup>2</sup> In that context, the effect of social capital is to enhance the output of final good.

An alternative modeling strategy may be considered where social capital affects the accumulation of other factors of production rather than social capital being a new factor of production in its own right. For example, if social capital leads to the establishment of informal credit markets, this will ease the accumulation of physical, and perhaps human, capital (Knowles, 2005).

In this contribution we choose specifically to account for the influence of social capital in human capital accumulation. To do so, we assume that human capital and social capital are both necessary inputs for human capital accumulation and that social capital does not play a role in the production of goods and services. The literature on social capital has acknowledged that trusting societies, in addition to having stronger incentives to innovate and to accumulate physical capital, are also likely to have higher returns to the accumulation of human capital. Where trust improves access to credit for the poor, enrollment in secondary education — which, unlike primary education, has a high cost in foregone income — may be higher (Galor and Zeira, 1993; Knack and Keefer, 1997). The issue of the interaction between human and social capital and their joint effects on economic growth, although less developed by the literature, is very important. Glaeser *et al.* (2002) find a strong empirical

relationship between human capital and membership of a given social organization (the proxy used to measure social capital). Regarding the cost of social capital accumulation, we assume that it is incurred in terms of final good production. This assumption allows us to capture that maintaining social networks may be costly in terms of resources that could otherwise be allocated to consumption or physical capital accumulation.<sup>3</sup>

Needless to say, social capital may affect economic development through many more channels than human capital accumulation as the definition given above may suggest. This said, the interaction with human capital accumulation is key if one is concerned with economic growth and development. Although we do not model explicitly how social interactions, networking and norms shape the relationship between human and social capital, we highlight the implications for economic development paths of introducing social capital in the framework of reduced forms multi-sector growth models popularized by Lucas (1988). As we will show, such an extension enriches the analysis considerably.

Previewing our main results, we theoretically show that the impact of social capital on long-term growth as measured by the elasticity of human capital with respect to social capital in the education sector is ambiguous. One effect is obvious: since social capital adds to human capital as a growth engine, long-term growth should be increased through this additional channel. Furthermore, one would conclude that, following this reasoning, the more important is the role of social capital in the education sector, the larger the long-term growth attainable. However, this property is not true for all values of the elasticity of human capital to social capital: in particular, when this elasticity is close to zero, the long-term growth rate first decreases. It only rises when this elasticity becomes large enough. Therefore, there is another mechanism counter-balancing the one just mentioned, the interaction of both being responsible for that non-monotonic pattern. This opposite mechanism may be explained as follows: as the elasticity rises, the education sector relies less on human capital and more on social capital, which leads to a smaller share of human capital in the education sector (and more in the final good sector), ultimately pushing long-term growth down.

Finally, we provide a complete study of the dynamic implications of social capital. To this end, we carefully calibrate the model and simulate the resulting dynamic systems. Two sets of exercises are considered: technological shocks and imbalance effects analysis. For the exercises to be insightful, we consider three different structures depending on the value of elasticity of human capital with respect to social capital: the limit Lucas-Uzawa case, the “realistic” parametrization using the result of the prior econometric step, and a last fictive case where social capital is as important as human capital in the education

sector. It is shown that this elasticity parameter plays a crucial role in the short-term dynamics and imbalance effects generated by the model. In particular, it is shown that when the substitutability of social capital for human capital increases, the economy is better equipped to surmount initial imbalances as individuals may allocate more working time to the final good sector without impeding economic growth.

The paper is organized as follows. The second section describes the model. The third section presents some numerical simulations. Finally, section 4 provides some concluding remarks.

## **2 The model**

We present here our endogenous growth model with many identical infinitely lived agents and two sectors. The final good sector production technology relies on a Cobb-Douglas production function using two types of input: physical and human capital. The second model is devoted to human capital accumulation thanks to a Cobb-Douglas human capital technology, using human and social capital as inputs. As just mentioned, the output of the final good sector can be used for consumption, investment in physical capital or for investment in social capital. Therefore, in our model, each agent faces a trade-off between devoting human capital to final good production and to human capital accumulation, and allocating final good production to consumption, investments in physical capital or to social capital.

In light of the above, our formal model implies the following assumptions: (1) the building or accumulation of social capital requires resources to be diverted from final good production; (2) social capital decays over time without new “investment” in social capital; (3) social capital has a positive impact in human capital accumulation but no direct effect on final good production; (4) human capital has positive intertemporal spillovers in its accumulation; and (5) human capital is an important input in final good production.

### **2.1 Production of final good and capital accumulation**

#### **2.1.1 First sector: final good production, physical and social capital accumulation**

The final good sector produces a homogeneous good that is used either for consumption or for investment in either physical or social capital. The investment in social capital may increase social interaction. It is detrimental to the physical capital accumulation since it

reduces the amount of resources devoted to the physical capital investment. Therefore, it is potentially harmful to the growth of final good production. Moreover, it implies an opportunity cost in terms of foregone consumption. However, as shown in the next subsection, those adverse effects may be compensated by its positive impact on human capital growth. Individuals allocate a fraction  $u(t)$  of their time to the production of final good. Under the Cobb-Douglas technology, the production function takes the following form:

$$Y(t) = A(K(t))^\alpha (u(t)H(t))^{1-\alpha} = C(t) + I_K(t) + I_S(t) \quad (1)$$

The remaining fraction of time is allocated to human capital accumulation. Equation (1) shows that production of the final good enables current consumption, and investment in either physical or social capital. Physical and social capital laws of accumulation are respectively:

$$K(t+1) = I_K(t) + (1-\delta)K(t) = Y(t) - C(t) - I_S(t) + (1-\delta)K(t) \quad (2)$$

$$S(t+1) = I_S(t) + (1-\delta)S(t) \quad (3)$$

We consider that all forms of capital depreciate at the same rate  $\delta$ .

### 2.1.2 Second sector: human capital accumulation

Individuals allocate the complementary fraction of their time, i.e.  $1-u(t)$ , to the accumulation of human capital

$$H(t+1) = B((1-u(t))H(t))^\beta (S(t))^{1-\beta} + (1-\delta)H(t) \quad (4)$$

The law of motion depicted in (4) is consistent with the assumption that the final good sector is more intensive in physical capital while the education sector is more intensive in human and social capital. Social capital and human capital are to a certain extent complementary in the educational sector production function. This captures the aforementioned observation that social capital is important in the creation of human capital and that both interact in human capital accumulation. Further, one may ensure the usual requirement that the final good sector is less intensive in human capital than the education sector (social capital aside). This requires the following restriction:

$$1 - \alpha < \beta,$$

to hold. We keep this in mind throughout this paper, but we also consider theoretically possible situations where the education sector output relies more on social capital than on

“pure” human capital. This possibility is certainly consistent with a much less academic view of human capital. In this case, the elasticity parameter  $\beta$  might be below  $1 - \alpha$ .

Eventually, this model exhibits an asymmetry that is quite standard in a two-sector endogenous growth model (Mulligan and Sala-i-Martin, 1992): we have on the one hand physical capital and social capital whose accumulations are a perfect substitute for consumption, and on the other hand human capital, whose accumulation proceeds from a different technology.

## 2.2 Firms

The final good sector produces a composite good that is used either to consume or to invest in physical capital or in social capital. Following the classical Ramsey, Cass and Koopmans model (Barro and Sala-i-Martin, 1995), we make the standard assumption that firms produce final good, pay wages for human capital input and make rental payments for physical capital input. Given the Cobb-Douglas production function already described in Equation (1), the discounted profits are given by:

$$\Pi(t) = \sum_{t=0}^{\infty} [Y(t) - r(t)K(t) - w_Y(t)(u(t)H(t))] R(t) \quad (5)$$

where  $R(0) = 1$  and  $R(t) = \prod_{\tau=0}^t \left( \frac{1}{1+r(\tau)} \right)$  is the discount factor at time  $t$ .

The representative firm chooses physical capital and human capital in order to maximize its discounted profits taking prices as given and subject to its technological constraint:

$$\max_{\{K(t)_{t=0}, (u(t)H(t))_{t=0}^{\infty}\}} \Pi(t) \quad (6)$$

Because the firm rents capital and labor services and does not face any adjustment costs, there are no intertemporal elements in the firm’s optimization problem. This implies that the problem of maximizing the present value of profits reduces to a problem of maximizing profits in each period without considering the outcomes in other periods as in the Ramsey, Cass and Koopmans model (Barro and Sala-i-Martin, 1995). Therefore, the first-order conditions that characterize an interior maximum for  $\Pi(t)$  are the following:

$$r(t) = \alpha A (K(t) / u(t) H(t))^{\alpha-1} \quad (7)$$

$$w_Y(t) = (1 - \alpha) A (K(t) / (u(t) H(t)))^{\alpha} \quad (8)$$



Equations (7) and (8) indicate that the firm chooses the ratio of physical to human capital in order to equate the rental price of physical capital (i.e. the interest rate) to the marginal product of capital and the wage rate to the marginal product of labor. This implies for the firm zero profit in each period since factor payments exhaust total output.

### 2.3 Households behavior

We consider a closed economy inhabited by a constant population normalized to one. This population is composed of identical infinitely lived households that maximize the following intertemporal utility function:

$$\sum_{t=0}^{\infty} \frac{C(t)^{1-\sigma} - 1}{1-\sigma} \rho^t, \quad \rho > 0, \quad \sigma > 0 \quad (9)$$

subject to the household flow budget constraint and human and social capital laws of accumulation (4) and (3):

$$A(t+1) = r(t)A(t) + w_Y(t)u(t)H(t) - C(t) - I_S(t) + (1-\delta)A(t) \quad (10)$$

$$H(t+1) = B((1-u(t))H(t))^\beta (S(t))^{1-\beta} + (1-\delta)H(t) \quad (11)$$

$$S(t+1) = I_S(t) + (1-\delta)S(t) \quad (12)$$

where  $A(t)$  is the stock of assets and  $\rho$  is a psychological discount factor that is inversely related to the rate of time preference.<sup>4</sup> The representative household must end up with 0 net debt. Therefore, since the economy is closed we have  $A(t) = K(t)$ . This implies that the household flow budget constraint (10) reduces to expression (2), the law of motion of physical capital.

The first-order necessary conditions for this problem are the following:

$$\left( \frac{C(t+1)}{C(t)} \right)^\sigma = \rho(1+r(t+1)-\delta) \quad (13)$$

$$u(t) = u(t+1) \frac{K(t)H(t+1)}{K(t+1)H(t)} \left( \frac{1+r(t+1)-\delta}{1+w_H(t+1)-\delta} \right) \left( \frac{1-u(t)}{1-u(t+1)} \frac{S(t+1)H(t)}{S(t)H(t+1)} \right)^{(1-\beta) \frac{1}{\alpha}} \quad (14)$$

$$\frac{K(t)}{S(t)} = \left( \frac{\alpha}{1-\alpha} \right) \left( \frac{\beta}{1-\beta} \right) \left( \frac{u(t)}{1-u(t)} \right) \quad (15)$$

where  $w_H(t) = B\beta(S(t)/(1-u(t))H(t))^{1-\beta}$  is the marginal productivity of human capital in the educational sector. Equations (13) and (14) describe respectively the optimal consumption and time allocation to final good consumption. Equation (15) gives the physical to social capital ratio at equilibrium.

## 2.4 Equilibrium

We now characterize the equilibrium of this economy. This is done in the following proposition.

**Proposition 1 (Equilibrium)** *Given the initial conditions  $K(-1)$ ,  $H(-1)$ , and  $S(-1)$ , an equilibrium is a path  $\{Y(t); I_K(t); K(t); C(t); u(t); H(t); I_S(t); S(t); r(t); w_H(t)\}_{t \geq 0}$  that satisfies the following conditions:*

$$\left(\frac{C(t+1)}{C(t)}\right)^\sigma = \rho(1+r(t+1)-\delta) \quad (16)$$

$$u(t) = u(t+1) \frac{K(t)H(t+1)}{K(t+1)H(t)} \left( \left( \frac{1+r(t+1)-\delta}{1+w_H(t+1)-\delta} \right) \left( \frac{1-u(t)}{1-u(t+1)} \frac{S(t+1)H(t)}{S(t)H(t+1)} \right)^{(1-\beta)} \right)^{\frac{1}{\alpha}} \quad (17)$$

$$r(t) = \alpha A (K(t)/H(t))^{\alpha-1} u(t)^{1-\alpha} \quad (18)$$

$$w_H(t) = B\beta (S(t)/(1-u(t))H(t))^{1-\beta} \quad (19)$$

$$\frac{K(t)}{S(t)} = \left( \frac{\alpha}{1-\alpha} \right) \left( \frac{\beta}{1-\beta} \right) \left( \frac{u(t)}{1-u(t)} \right) \quad (20)$$

$$Y(t) = A (K(t))^\alpha (u(t)H(t))^{1-\alpha} \quad (21)$$

$$Y(t) = C(t) + I_K(t) + I_S(t) \quad (22)$$

$$K(t+1) = I_K(t) + (1-\delta)K(t) \quad (23)$$

$$H(t+1) = B((1-u(t))H(t))^\beta (S(t))^{1-\beta} + (1-\delta)H(t) \quad (24)$$

$$S(t+1) = I_S(t) + (1-\delta)S(t) \quad (25)$$

Equations (23), (24) and (25) are the accumulation rules of respectively physical, human and social capital. Equations (16)–(25), together with the usual transversality conditions:

$$\lim_{T \rightarrow \infty} K(T) \rho^T = 0 \quad (26)$$

$$\lim_{T \rightarrow \infty} H(T) \rho^T = 0 \quad (27)$$

$$\lim_{T \rightarrow \infty} S(T) \rho^T = 0, \quad (28)$$

are sufficient for an optimum.

The proof of proposition 1 and further details on the corresponding optimization problem are given in Baende Bofota *et al.* (2012), the working paper version of this article.

## 2.5 Balanced growth paths

We now come to the study of balanced growth path (BGP) regimes. As usual, a BGP is a particular solution to the equilibrium dynamics system displayed above where all variables grow at a constant rate except  $r(t)$ ,  $w_H(t)$  and  $u(t)$  which should be constant along this path. For human capital we have  $H(t+1) = H(t)(1 + \gamma_H)$ . The growth rates of the variables  $Y(t)$ ,  $I_K(t)$ ,  $K(t)$ ,  $C(t)$ ,  $I_S(t)$ , and  $S(t)$  are respectively  $\gamma_Y$ ,  $\gamma_{I_K}$ ,  $\gamma_K$ ,  $\gamma_C$ ,  $\gamma_{I_S}$ , and  $\gamma_S$ . We first show that in our model, with social capital, all growing variables along the BGP should have the same growth path.

**Proposition 2** *If  $H(t)$  grows at a rate  $\gamma_H^* > 0$ , then all the other variables  $I_K(t)$ ,  $K(t)$ ,  $C(t)$ ,  $I_S(t)$ , and  $S(t)$  grow at strictly positive rates with:*

$$\gamma_Y^* = \gamma_H^* = \gamma_K^* = \gamma_{I_K}^* = \gamma_C^* = \gamma_S^* = \gamma_{I_S}^* \quad (29)$$

The proof of this proposition is given in Appendix B of Baende Bofota *et al.* (2012).

Next we have to determine  $\gamma_H$ . To this end we need to impose restrictions on the long-run levels. Computing these restrictions from the dynamic system (16)–(25) we end up with 8 equations for 9 unknowns  $\{\bar{Y}; \bar{K}; \bar{C}; \bar{u}; \bar{H}; \bar{I}_K; \bar{I}_S; \bar{S}; \gamma_H\}$ . Therefore, the system in terms of levels is undetermined, which is a usual property of endogenous growth models. However, it is possible to stationarize this system to get rid of this indeterminacy. To do so we rewrite the dynamic system (13)–(25) as a function of the following six stationary variables:  $y(t) = Y(t)/H(t)$ ,  $k(t) = K(t)/H(t)$ ,  $i_k(t) = I_K(t)/H(t)$ ,  $c(t) = C(t)/H(t)$ ,  $s(t) = S(t)/H(t)$ ,  $i_s(t) = I_S(t)/H(t)$ ,  $u(t)$  and  $\gamma_H$ . The stationarized dynamic system is given in Appendix D of Baende Bofota *et al.* (2012). With such a stationarized system, we are able to discuss the existence and uniqueness of the steady state growth rate, and its main determinants. As we shall see hereafter, the introduction of social capital crucially changes the comparative statics of the steady state growth rate relative to the Lucas-Uzawa benchmark. In particular, (permanent) technological shocks in the final good sector affect the growth rate in the presence of social capital (as modeled in our paper) while they definitely do not in the Lucas-Uzawa case. This is discussed in the following section.

## 2.6 Steady state growth rate: the role of social capital

After solving the aforementioned stationarized system, with many tedious computations, it is possible to identify a closed-form solution to the steady state growth rate. Specifically, one gets the following result.

**Proposition 3 (Existence and uniqueness)** *Let  $B > \left(\frac{1}{\Psi}\right)^{1-\beta} \left(\frac{1}{\rho} + \delta - 1\right)^{\frac{2-(\alpha+\beta)}{1-\alpha}}$ . Then, a unique positive steady state growth rate exists and is characterized by the following stable and positive long-run value:*

$$\gamma_H^* = \left( \rho \left( 1 - \delta + \left( B \frac{1}{1-\beta} \Psi \right)^{\frac{(1-\alpha)(1-\beta)}{2-(\alpha+\beta)}} \right) \right)^{\frac{1}{\sigma}} - 1 \quad (30)$$

with  $\Psi = (A\alpha)^{\frac{1}{1-\alpha}} \frac{(1-\alpha)}{\alpha} \frac{(1-\beta)}{\beta} \beta^{\frac{1}{1-\beta}}$

Proposition 3 suggests that, if the education sector is productive enough, there exists a unique steady state growth rate. Because the sectors are heavily inter-related, the expression of the growth rate is much more complicated than the counterpart in the benchmark Lucas-Uzawa model. But, in both cases, the growth rate is positive if the productivity in the education sector is large enough. In the model with social capital, the growth rate is a complicated function of many parameters, including the technology parameters in the final good sector: this is a significant difference from the Lucas-Uzawa model (see algebraic details below). This is a desirable property of social capital, whose essential role is to facilitate the connection between the different activity sectors. As modeled here, social capital is the vehicle through which productivity improvements in the final good sector may also have a positive impact on the education sector: the resulting positive wealth effect is likely to increase investment in social capital, in this way boosting growth in the education sector.

We may perform comparative statics to check out the impact of the model's parameters on the BGP. Unfortunately, the expressions involved are so complex that it turns out to be impossible to obtain the comparative statics analytically apart from the psychological discount factor (standard negative effects of impatience on the long-term growth rate). The same can be claimed for the other expressions obtained in the BGP, such as the equilibrium allocation of human capital to the final good sector, the ratios of physical to human capital and social to human capital respectively:

$$u^* = 1 - \frac{\beta(\gamma^* + \delta)}{(1 + \gamma^*)^\sigma \frac{1}{\rho} - 1 + \delta} \quad (31)$$

$$k^* = u^* \left( \frac{A\alpha}{(1 + \gamma^*)^\sigma \frac{1}{\rho} - 1 + \delta} \right)^{\frac{1}{1-\alpha}} \quad (32)$$

$$s^* = (\gamma^* + \delta) \left( \frac{\left( (1 + \gamma^*)^\sigma \frac{1}{\rho} - 1 + \delta \right)^\beta}{B\beta^\beta} \right)^{\frac{1}{1-\beta}}. \quad (33)$$

We obtain the comparative statics numerically in Section 3 once the model is conveniently calibrated. At this stage, we move on to a comparison with the benchmark Lucas-Uzawa model.

## 2.7 Comparison with the Lucas–Uzawa’ model

With  $\beta \rightarrow 1$ , there is no payoff of accumulating social capital since it contributes neither to physical capital nor to human capital accumulation. Therefore, the model reduces to the Lucas–Uzawa framework without externality, as there is no social capital accumulation and the production functions from (1) and (4) simplify to:

$$Y(t) = A(K(t))^\alpha (u(t) H(t))^{1-\alpha} = C(t) + I_K(t) \quad (34)$$

$$H(t+1) = B(1-u(t))H(t) + (1-\delta)H(t) \quad (35)$$

It can be readily verified that the dynamic optimization of the Lucas–Uzawa model yields the following expressions of the steady state growth rate, the share of human capital allocated to physical capital accumulation and the physical to human capital ratio:

$$\gamma_{lu}^* = (\rho(1-\delta+B))^{\frac{1}{\sigma}} - 1 \quad (36)$$

$$u_{lu}^* = 1 - \frac{\gamma_{lu}^* + \delta}{B} \quad (37)$$

$$k_{lu}^* = u_{lu}^* \left( \frac{A\alpha}{B} \right)^{\frac{1}{1-\alpha}} \quad (38)$$

In contrast to our model with social capital, the steady state growth rate is unaffected by parameters of the final good production function such as the productivity constant  $A$  (Mulligan and Sala-i-Martin, 1992) and the physical capital elasticity  $\alpha$ . In our model productivity shocks in any of the two sectors raise the economy’s ability to accumulate more social capital, in this way fostering human capital accumulation and ultimately economic growth. In the classical Lucas–Uzawa model, only **direct** productivity shocks in the education sector can do the job.<sup>5</sup>

**Proposition 4 (Impact of  $A$  and  $\alpha$  on  $\gamma_H$ )** *In contrast to the Lucas–Uzawa special case, the BGP growth rate  $\gamma_H^*$  is sensitive to productivity shocks in the final good sector and to changes in the elasticity of physical capital.*

Note that this result is sensitive to the assumption made about the cost of social capital accumulation. Assuming that social capital accumulation implies an opportunity cost in

terms of foregone consumption or physical capital investment entails a direct link between the two sectors which materializes in the expression of the steady state growth rate. An alternative modeling strategy that implies that the cost of social capital accumulation is incurred in terms of human capital would entail a thoroughly different result, as shown in Appendix A. Indeed, as can be seen in (54), the expression of the growth rate in this alternative model does not depend on the parameters of the final good production function  $A$  and  $\alpha$ .

## 2.8 BGP and factor intensity of social capital in the education sector

An interesting side product of our BGP analysis is the evolution of the growth rate when the education sector becomes more and more intensive in social capital, that is when  $\beta$  decreases. The analysis of the function form of  $\gamma_H^*$  shows that it is continuous in  $\beta$  on the interval  $]0, 1[$ . Moreover, we have:

$$\begin{aligned}\lim_{\beta \rightarrow 0} \gamma_H^* &= \left( \rho \left( \left( (1 - \alpha) \alpha^{\frac{1-\alpha}{1-\alpha}} B \left( A^{\frac{1}{1-\alpha}} \right) \right)^{\frac{1-\alpha}{2-\alpha}} - \delta + 1 \right) \right)^{\frac{1}{\sigma}} - 1 \\ \lim_{\beta \rightarrow 1} \gamma_H^* &= (\rho(1 - \delta + B))^{\frac{1}{\sigma}} - 1 = \gamma_{lu}^*\end{aligned}$$

A careful examination of the steady state growth rate first and second derivatives yields the following results:

$$\lim_{\beta \rightarrow 0} \frac{d\gamma_H}{d\beta} = -\infty, \quad \lim_{\beta \rightarrow 1} \frac{d\gamma_H}{d\beta} = +\infty, \quad \lim_{\beta \rightarrow 0} \frac{d^2\gamma_H}{d^2\beta} = +\infty, \quad \text{and} \quad \lim_{\beta \rightarrow 1} \frac{d^2\gamma_H}{d^2\beta} = +\infty$$

Since  $\frac{d\gamma_H}{d\beta}(\beta)$  is also continuous in  $\beta$  on  $]0, 1[$ , the equation  $\frac{d\gamma_H}{d\beta}(\beta) = 0$  should admit at least one solution in that interval. Therefore, the steady state growth rate is a non monotonic function of the elasticity of human capital in the education sector. One can easily find numerical examples when the first derivative is always increasing, i.e.  $\frac{d^2\gamma_H}{d^2\beta} > 0$  for  $\beta \in ]0, 1[$ . In such cases, the human capital steady growth rate displays an inverted-U shape curve. Figures 4 and 5 illustrate such an example with the following baseline parameters:  $\delta=0.05$ ,  $\rho=0.98$ ,  $\sigma=2$ ,  $\alpha=0.3$ ,  $A=1$ ,  $B=0.12273$ .

**Insert Figures 4 and 5 about here.**

Three comments are in order here. First of all, it is important to notice that having the education sector more intensive in social capital is good for long run growth: in our model, as social capital is produced from the final good and not from human capital (reflecting the

hypothesis that it builds more on time diverted from production than on specific human capital), the economy has two ways to stimulate growth, either through social capital or human capital, instead of the one way specified in the Lucas-Uzawa model. The greater the importance of social capital in the education sector, the greater the long-term growth attainable. Second, this property is not true when  $\beta$  is close to one: when one starts to depart from the Lucas-Uzawa model, the growth rate first decreases. It only increases (when  $\beta$  keeps decreasing) when  $\beta$  is low enough. As a consequence, there must be another mechanism counterbalancing the one mentioned just above, the interaction of both being responsible of the non-monotonic picture encountered. A potential opposite mechanism is the following: as  $\beta$  goes down, the education sector relies less on human capital (and more on social capital). This means that the share of human capital in this sector is likely to decrease,<sup>6</sup> which will cause the growth rate to drop. In the neighborhood of the Lucas-Uzawa model, when  $\beta$  is not too distant from 1, the latter mechanism dominates and the BGP growth rate drops when  $\beta$  goes down. As  $\beta$  continues to decrease, this mechanism becomes dominated by the first one (the availability of a second powerful growth engine, social capital). Such a monotonic pattern may also be observed in the model presented in Appendix A (cfr Figure 1), where the cost of social capital accumulation is expressed in terms of human capital. Last but not least, even under the restriction  $1 - \alpha < \beta$ , which ensures that the education sector is more intensive in “pure” human capital than the final good sector is, the non-monotonicity property still holds.<sup>7</sup>

### 3 Numerical exercises

Let us consider the following calibration of the model. A first set of parameters is fixed a priori to what we view as reasonable values given the available empirical evidence (see Table 1). The rate of depreciation of all the forms of capital is set at 5%. The psychological discount factor is 0.98. The absolute value of the elasticity of marginal utility is 2.  $A$ , the total factor productivity of the goods and services sector, is normalized to 1.  $B$ , the productivity parameter of the education sector is set at 0.12273, in order to obtain a growth rate of 2%.

**Insert Table 1 about here.**

While the values of most of the parameters are calibrated on the basis of the existing empirical studies, it is quite impossible to calibrate  $\beta$  in that way. Indeed, one can hardly find information in the literature about the elasticity of either social or human capital in

the education sector. To circumvent that difficulty, we perform a structural estimation of (4), the law of accumulation of human capital.

### 3.1 Estimation of the elasticity of social capital

To simplify our specification, we assume full depreciation of human capital, that is  $\delta = 1$  and obtain

$$g_H(t) = B(1 - u(t))^\beta \left( \frac{S(t)}{H(t)} \right)^{1-\beta} \quad (39)$$

where  $g_H(t) = 1 + \gamma_H(t)$  is the growth factor. Taking the logs of both sides of (39), assuming that  $B = \bar{B}e^\epsilon$  and that the economies are in the steady state so that Proposition (2) implies  $\gamma_Y^* = \gamma_H^* = \gamma_K^* = \gamma_{I_K}^* = \gamma_C^* = \gamma_S^* = \gamma_{I_S}^* = \gamma^*$ , we may write:

$$\log(g^*) = \log(\bar{B}) + \beta \log(1 - u^*) + (1 - \beta) \log\left(\frac{S^*}{H}\right) + \epsilon \quad (40)$$

The specification (40) implies that the sum of the coefficients of the regressors is equal to 1. To be consistent with our theoretical model we may assume that this restriction holds. In that case, the estimation of (40) is equivalent to estimating:

$$\log\left(\frac{g^*H}{S}\right) = \log(\bar{B}) + \beta \log\left(\frac{(1 - u^*)H}{S}\right) + \epsilon \quad (41)$$

Therefore, we may estimate  $\beta$  through a simple regression model by regressing the logarithm of the product of the steady state growth rate and the human to social capital ratio on a constant and the logarithm of the product of the fraction of time the human capital factor devotes to the educational sector and the inverse of the normalized social capital.<sup>8</sup>

The steady state growth rate is proxied by data on GDP per-capita growth adjusted for purchasing power parity (PPP, expressed in constant 2000 US dollars). Those growth rates are computed on the basis of real GDP per capita data taken between 1980 and 2000 from the Penn World Table Version 6.2 (More information on the data sources is provided on Appendix B).<sup>9</sup>

Data for social capital are obtained from the World Values Surveys (WVS).<sup>10</sup> According to previous research on social capital at a macro level, social capital can be measured through various indicators: the levels of generalized trust, associational activity and norms of civic behavior. Trust is coded from WVS data as the percentage of respondents who answer that most people can be trusted when asked “Generally speaking, would you say



that most people can be trusted, or that you can't be too careful in dealing with people?" (Inglehart *et al.*, 2000; Knack and Keefer, 1997; Paxton, 1999; Paxton, 2002; Uslaner, 1999; Alesina and La Ferrara, 2000; Putnam, 2000; Whiteley, 2000; Zak and Knack, 2001; Delhey and Newton, 2005).

Associational activity is the percentage of people involved in the following organizations or activities: social welfare services for the elderly; handicapped or deprived people; education, arts, music or cultural activities; local community action on issues such as poverty, employment, housing, or racial equality; third world development or human rights; youth work; religious or church organizations; sports or recreation; peace movements; and voluntary organizations concerned with health.<sup>11</sup>

Following Knack and Keefer (1997), the strength of the indicator of norms of civic behavior is evaluated from responses to question about whether each of the following behaviors: "claiming government benefits to which you are not entitled", "avoiding a fare on public transport", "cheating on taxes if you have a chance", "keeping money that you have found", or "failing to report damage you've done accidentally to a parked vehicle" can always be justified, never be justified or something in between.

There are several ways to construct an indicator of social capital: we may either consider separately measures of trust, of norms and of participation in networks or we may combine different measures of social capital in a unique social capital index. This unique social capital index can be built from the different measures of social capital through principal component analysis. Then, we retain the first principal component which account for the highest share of the total variance of a set of social capital variables. The problem with principal components is that they take negative values which are not convenient for logarithmic transformation. We circumvent this difficulty by considering a monotonic transformation of the first principal component: the Cumulative Normal Distribution Function. This allows us to obtain a social capital index with values between 0 and 1.

Our model needs an approximation for the time spent by individuals in building up human capital accumulation,  $(1 - u^*)$ . For this, we use the ratio of the average years of schooling to life expectancy. For average years of schooling data we take Barro and Lee (2000) data about the educational attainment of the total population aged 15 and over. Data for life expectancy are taken from the World Bank. We consider data for 1980, 1985, 1990, 1995, and 2000. Following Földvari and Van Leeuwen (2009, p.946), we consider that  $(1 - u^*)$  is roughly equal to the share of time allocated to education and learning. Thus, "dividing this by the life expectancy yields the share of the representative agent's life that is devoted to human capital formation by means of education" (Földvari and Van Leeuwen,

2009).

We get the following results: when social capital is measured as trust, or as a combined measure of trust and civic norms, we obtain an estimate of  $\beta$ , of roughly 100%. Such results appear as a confirmation of the Lucas Uzawa model, where human capital is the only factor that plays a role in its own accumulation. They seem to suggest that social capital does not impact on human capital formation, although this measure of social capital has been shown to impact positively on the growth rate of the economy (Knack and Keefer, 1997; Fukuyama, 2000).

When social capital is measured by the indicator of norms and civic behavior, we obtain a value of the elasticity of human capital in the education sector of 94%, which implies an elasticity of social capital of roughly 6%. These ways of measuring social capital allow enough degrees of freedom in the estimation (68 observations for trust, 62 observations for norms and for the combined measure of trust and norms). However, considering only norms and trust does not seem to be the most intuitive way to capture social capital. While norms and trust are pertinent dimensions of social capital, they are not sufficient for capturing all the aspects of this polymorphous concept. Considering associational activity may allow us to broaden the perception of that concept. Yet, this implies a severe drawback: the degree of freedoms decreases sharply.

Measuring social capital exclusively through associational activity implies a value of  $\beta$  of 0.89 and a number of used observations equal to 29. Combining trust, norms and associational activity in a single indicator, we obtain 0.90 as the OLS estimate of the elasticity of human capital in the education sector. In the simulation, we consider 0.90 as our value of  $\beta$ . This implies an elasticity of social capital in the educational sector of 10%. There is obviously an issue of endogeneity with this OLS estimate. Indeed, one might expect that the output growth rate may affect the choice of the inputs of the educational sector. To tackle that problem, we use values of regressors measured at the beginning of the period on which the growth rates are evaluated (Knack and Keefer, 1997).

## 3.2 Numerical comparative statics of the BGPs

As mentioned in subsection 2.6, the comparative statics of the BGPs cannot be obtained analytically apart from the psychological discount factor. For this parameter, we find the standard and expected result that the higher the psychological discount factor  $\rho$  (i.e. the lower the rate of time preference or equivalently the more people value future consumption), the higher the long run growth rate. Table 2 includes the numerical comparative statics

with respect to other parameters and for other variables than the BGP growth rate. The computations are performed on the general model described above.

**Insert Table 2 about here.**

Some comments are in order. In the first place, and as suggested in Proposition 4, technological shocks in the final good sector do foster long-term growth in our model with social capital. An increase in  $A$  does raise the BGP share of human capital in the final good sector and the physical to human capital, and social to human capital ratios as well, which is intuitive. An increase in  $B$ , which is a productivity boom in the education sector, has the same qualitative properties except that it raises human capital more than social capital, which is again intuitively acceptable. The obtained impact of  $B$ -shocks on the physical to human capital ratio is standard (see the Lucas-Uzawa case below). Second, a decrease in  $\beta$  is found to increase growth: we are in a parametric region where making the education sector more social capital intensive triggers long-term growth. Note also that decreasing  $\beta$  increases the share of human capital in the final good sector. This corroborates our interpretation of the non-monotonicity feature dealt with in subsection 2.8, and more precisely, our identification of the reverse mechanism playing through the human capital share decision variable. In this sense, the obtained numerical comparative statics are completely consistent with the intuitions presented so far.

*The benchmark Lucas-Uzawa case* To highlight the role of social capital in the findings above, we present below the counterpart comparative statics for the Lucas-Uzawa model (see Table 3).

**Insert Table 3 about here.**

Comparison of the two tables confirm the main and essential difference between the two models: while technology shocks in the final good sector do not play any role in the BGP in the Lucas-Uzawa model, they do matter when social capital is modeled. Other than this, the comparative statics of the two models are qualitatively similar.

### 3.3 Productivity shocks

From propositions 3 and 4, we know that final good productivity parameters impact positively on the growth rate of the economy. This is one of the important differences between our model and the standard Lucas-Uzawa model, where productivity parameters of the final good sector have no impact in the long run on growth. In what follows, we analyze how an economy responds to shocks to the parameters  $A$  (the productivity in the final good sector)

and  $B$  (the productivity in the education sector). All the shocks considered are permanent (from  $t = 0$ ) and have an intensity equal to 1%. Shocks to these parameters can arise from changes in education policy, changes to education subsidies, and changes in policy regimes, innovation, and so forth.

### 3.3.1 Productivity shocks in the goods and services sector

In response to a productivity shock in the final good sector, standardized physical capital increases to take advantage of the increased efficiency of the productive sector (see Figure 6). Depending on the value of the human capital elasticity in the education sector, the share of human capital allocated to the goods and services sector may initially increase (for  $\beta = 1$  or  $\beta = 0.9$ ; see Figures 2 (i) and (ii) in Appendix C) or decrease (for  $\beta = 0.5$ ; see Figure 2 (iii)). In the first case this implies a reallocation of human capital from the education to the productive sector, while this would entail a reassignment of human capital from the final good to the education sector in the second case.

As the marginal productivity of human capital in the education sector rises with social capital, human and social capitals are complements in human capital accumulation. This means that the demand for social capital in the education sector decreases in the first case while it rises in the second case (see Figure 6). But as the education sector is the driver of economic growth, it also entails a smaller human capital accumulation, an initial decline of the economic growth rate in the first case (Figures 2 (iv) and (v) in Appendix C) and an initial increase in the second case (Figure 2 (vi) in Appendix C). In the first case, the resulting paucity of human capital induces agents to devote less time in the productive sector. This entails a reverse reallocation of human capital from the productive to the education sector and a subsequent rise of the demand of social capital and of the economic growth rate. A reverse mechanism occurs in the second case.

The intensity of the elasticity of human capital in the education sector is of fundamental importance in the way the economy adjusts in case of productivity shocks. For values of  $\beta$  close to one, human capital and social capital are less substitutable as inputs of the education sector. For this reason, in case of a rise of  $A$  the reallocation of human capital from the education to the final good sector entails an initial drop-off of the growth rate. With  $\beta \ll 1$ , the substitutability between the two inputs of the education sector increases.<sup>12</sup> Therefore, the reallocation of human capital to the final good sector can be accommodated by an increase of the social to human capital ratio.

**Insert Figure 6 about here.**

### 3.3.2 Productivity shocks in the education sector

Let us now consider the impact of a shock in the education sector. As before, depending on the intensity of the elasticity of human capital, we may distinguish two cases. If  $\beta$  is close to 1, then the human capital growth rate increases (see Figures 3 (iv) and (v) in Appendix D). As the education sector is more efficient, workers reallocate their working time in its favor (see Figure 3 (i) and (ii) in Appendix D). Since human capital and physical capital are complements, this lowers the physical to human capital ratio (see Figure 7).

Human capital and social capital are also complements; therefore, standardized social capital also increases as a first step (Figure 7). But the reallocation of working time in favor of the education sector ultimately causes a shortage of physical capital investment. To avoid detrimental effects on output and the economic growth rate, agents opt subsequently to spend more time in the productive sector.

In the case  $\beta \ll 1$ , once again the substitutability between social and human capital increases. Therefore, agents take advantage of the income effect generated by the increased productivity of the education sector by increasing their working time in the final good sector (see Figure 3 (iii) in Appendix D). As human capital and social capital are complements, this induces an initial decrease of the social to human capital ratio (Figure 7). This initially has a detrimental effect on the human capital growth rate. However, it subsequently increases, as agents increase their working time in the education sector.

**Insert Figure 7 about here.**

## 3.4 Imbalance effects

The analysis of imbalance effects represents an important line of research in endogenous growth models with human capital. These effects are due either to the relative abundance of physical capital<sup>13</sup> or inversely to the relative abundance of human capital. The most important result that can be derived from analyzing the imbalance effects in the Lucas-Uzawa model is that a shortage of human capital motivates an allocation of resources to production of goods rather than education. This will decrease the accumulation of human capital, lowering the economy's growth rate. Thus, the model predicts that an economy should experience faster recovery after an event that destroys physical capital than if it had destroyed human capital. It also suggests that the economies that are growing faster are those with higher ratios of human capital to physical capital.

In contrast to the one-sector model with the same technology for producing physical and

human capital, the two-sector model does not give rise to symmetric U-shaped imbalance effects. The rationale behind this finding is quite simple: since the education sector is more intensive in human capital, its operation cost is larger in case of a shortfall of human capital because of the induced higher wage. This motivates people to allocate human capital to the final good sector rather than to the education sector (Boucekkine and Ruiz-Tamarit, 2004 and 2008; Boucekkine *et al.*, 2008).

Imbalance effects are depicted in Figure 8. Figure 8 shows that the relationship between the human capital growth rate and the physical to human capital ratio is always monotonic. However, depending on the human capital elasticity  $\beta$ , it can have a negative (when  $\beta = 0.5$ ) or a positive slope (when  $\beta = 0.9$  or  $\beta = 1$ ). Indeed, as stated before, when the elasticity of human capital in the education sector is high, social capital is less substitutable for human capital. Therefore, individuals allocate more working time to the education sector which allows a higher accumulation of human capital and therefore a higher economic growth rate. Consequently, since there is less human capital available in the final good sector, firms use proportionally more physical capital, which explains the positive relationship between the economic growth rate and the physical to human capital ratio.

A contrario, when  $\beta = 0.5$ , the substitutability between social and human capital increases, which means that individuals may allocate more working time to the final good sector without impeding economic growth. Therefore, a lower physical to human capital ratio coexists with higher economic growth rates as suggested by the negative slope of the curve corresponding to  $\beta = 0.5$  shown in Figure 8.

**Insert Figure 8 about here.**

## 4 Conclusion

In this paper, we build an endogenous two-sector model where the interaction between human and social capital drives the accumulation of human capital. First of all, we choose a multisector model in which social capital plays the advocated role of a timing belt that propagates shocks through the macroeconomy. As a result, and in contrast to the seminal Lucas-Uzawa model, the steady state growth rate depends on productivity parameters of ALL the sectors, not only those arising from the education sector. Assuming that any investment in social capital implies an opportunity cost in terms of foregone physical capital accumulation and consumption creates a direct link between the two sectors which materializes in the expression of the steady state growth rate.

We present three types of findings in this paper. First of all, we show that the presence of social capital has an ambiguous effect on long-term growth. Indeed, we obtain a U-shaped pattern for the steady state growth rate with respect to social capital elasticity in the education sector. When the education sector is intensive in social capital, the latter may act as a substitute for human capital. This allows a higher allocation of human capital to the final good sector and therefore enables the economy to achieve higher output, a higher consumption level, and a higher investment in social capital, which recursively may sustain a higher economic growth rate. However, in the neighborhood of the Lucas-Uzawa model, when social capital elasticity is much lower, the education sector relies less on social capital. In such a case, the only way to foster economic growth is through increases of the human to social capital ratio. Such a parameter region is consistent with a strong empirical result uncovered by Putnam (2000) about the US economy: the concomittance of a growing economy with a declining social to human capital ratio. Second, we try to provide an estimate of the “weight” of social capital in the process of human capital formation. Our main finding in this respect is that the elasticity of human capital to social capital varies from 6% to 10%, depending on the measure of social capital selected. Last, but not least, through numerical examples, we show that the magnitude of social capital elasticity may have a strong impact on transitory dynamics. A higher social capital elasticity may induce a decreasing pattern of the steady state growth with respect to the physical to human capital ratio, while lower values may entail an increasing pattern.

It goes without saying that our analysis has the advantages and limits of multisector endogenous growth models, which build on stylized laws of motion for aggregate variables. The process of social capital formation is probably much trickier at the micro level.<sup>14</sup> However, we believe that our model highlights in a transparent and accurate way the role of social capital in the growth process, and this role is indeed ambiguous. We have uncovered the sources of this ambiguity and provided a numerical assessment of the impact of social capital on long-term growth and short-term dynamics using available data on social capital measures. More work is needed on the microfoundations of social capital and on its measurement.

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## Notes

<sup>1</sup>Some researchers still express reluctance to consider social capital as a “capital”. For instance, Solow (1995) suggests that social capital may hardly be considered as capital since the measurement of its stock “seems very far away”. However, an increasing number of economists now admit that social capital shares at least some similarities with physical and human capital namely its intertemporal dimension and its ability to generate a stream of future benefits (Chou, 2006).

<sup>2</sup>We are grateful to Jean-Pierre Laffargue for this insight.

<sup>3</sup>In Appendix A, we explore an alternative setup where the cost of investing in social capital is incurred in terms of time.

<sup>4</sup>The precise expression of the psychological discount factor  $\rho$  in terms of the rate of time preference  $\xi$  is the following  $\rho = \frac{1}{1+\xi}$ .

<sup>5</sup>The same remark can be made about the share of human capital in the final good sector and physical to human capital ratios along the BGP. Comparison of equations (37) and (38) with equations (31) and (32) speaks for itself. Only the productivity parameter in the education sector,  $B$ , is relevant in the long run for the last-mentioned magnitudes in the Lucas-Uzawa case while the presence of social capital in our model provides the necessary vehicle for technology improvements in the final good sector to matter in the long-run for these magnitudes. In this sense, our modeling exemplifies the role of social capital in the development process.

<sup>6</sup>This specific effect is corroborated in Section 3.

<sup>7</sup>In Figure 4,  $\alpha = 0.3$ , non-monotonicity arises in the  $\beta$ -interval, ]0.7 1].

<sup>8</sup>It is obvious that it would have been better to use more sophisticated methods, such as those proposed by Panel data econometrics, to estimate the human capital elasticity. However, the significant number of missing data in the social capital indicators prevents it.

<sup>9</sup>Since yearly data on GDP per capita may incorporate short-run disturbances, real GDP per capita rates averaged over five year periods and growth rates are computed. More precisely, we compute growth rates for the following periods: 1980–1985, 1985–1990, 1990–1995 and 1995–2000.

<sup>10</sup>Detailed information on the World Values Survey may be obtained from <http://www.worldvaluessurvey.org/>

<sup>11</sup>Other associations or activities such as political parties, labor unions or professional organizations are discarded since they seem to refer predominantly to organizations generally oriented towards redistributive goals for the exclusive benefit of their members.

<sup>12</sup>A property of the Cobb-Douglas production function of the education sector is that the inputs involved are complements since no human capital accumulation is possible when the stock of either of them is zero. But, at the same time, they are substitutable since human capital accumulation may be kept constant while the decrease in the stock of one of the inputs is compensated by the increase of the stock of the other. The substitutability between human and social capital increases when  $\beta \ll 1$ .

<sup>13</sup>or equivalently to the shortage of human capital.

<sup>14</sup>Obviously it will be interesting in a future contribution to provide microfoundations for social capital accumulation. Growiec and Growiec (2012) provides an interesting contribution in this regard. However, their model does not include human capital. Therefore, an interesting research perspective would be to propose a multisector endogenous growth model with adequate microfoundations for the law of motion of social capital.



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## Appendix A: Alternative model

In our model, we assume that, while increasing social interaction, investment in social capital implies an opportunity cost in terms of foregone physical capital accumulation and consumption. There is an alternative way to model the cost of social capital accumulation; we may assume that individuals devote a fraction  $l(t)$  of their time to building their social networks. Such an assumption implies the following laws of motion for human and social capital accumulation:

$$H(t+1) = B((1-u(t)-l(t))H(t))^\beta (S(t))^{1-\beta} + (1-\delta)H(t) \quad (42)$$

$$S(t+1) = Cl(t)H(t) + (1-\delta)S(t) \quad (43)$$

With the intertemporal utility function (9) and the physical capital accumulation law (10), they imply the following equilibrium conditions:

$$\left(\frac{C(t+1)}{C(t)}\right)^\sigma = \rho(1+r(t+1)-\delta) \quad (44)$$

$$\frac{u(t)}{u(t+1)} = \frac{K(t)H(t+1)}{K(t+1)H(t)} \left( \left( \frac{1+r(t+1)-\delta}{1+w_H(t+1)-\delta} \right) \left( \frac{(1-u(t)-l(t))S(t+1)H(t)}{(1-u(t+1)-l(t+1))S(t)H(t+1)} \right)^{(1-\beta)} \right)^{\frac{1}{\alpha}} \quad (45)$$

$$r(t) = \alpha A(K(t)/u(t)H(t))^{\alpha-1} \quad (46)$$

$$w_H(t) = B\beta(S(t)/(1-u(t)-l(t))H(t))^{1-\beta} \quad (47)$$

$$\frac{1-u(t)-l(t)}{1-u(t-1)-l(t-1)} = \frac{S(t)H(t-1)}{S(t-1)H(t)} \left( \frac{1+C\frac{(1-\beta)(1-u(t)-l(t))H(t)}{S(t)}-\delta}{1+w_H(t)-\delta} \right)^{\frac{1}{1-\beta}} \quad (48)$$

$$Y(t) = A(K(t))^\alpha (u(t)H(t))^{1-\alpha} \quad (49)$$

$$Y(t) = C(t) + I_K(t) + I_S(t) \quad (50)$$

$$K(t+1) = I_K(t) + (1-\delta)K(t) \quad (51)$$

$$H(t+1) = B((1-u(t)-l(t))H(t))^\beta (S(t))^{1-\beta} + (1-\delta)H(t) \quad (52)$$

$$S(t+1) = Cl(t)H(t) + (1-\delta)S(t) \quad (53)$$

As before, after solving the corresponding stationarized system, we are able to identify a closed-form solution to the steady state growth rate:

$$\gamma_H^* = \left( \rho \left( 1 - \delta + \left( B\beta^\beta ((1-\beta)C)^{1-\beta} \right)^{\frac{1}{2-\beta}} \right) \right)^{\frac{1}{\sigma}} - 1 \quad (54)$$

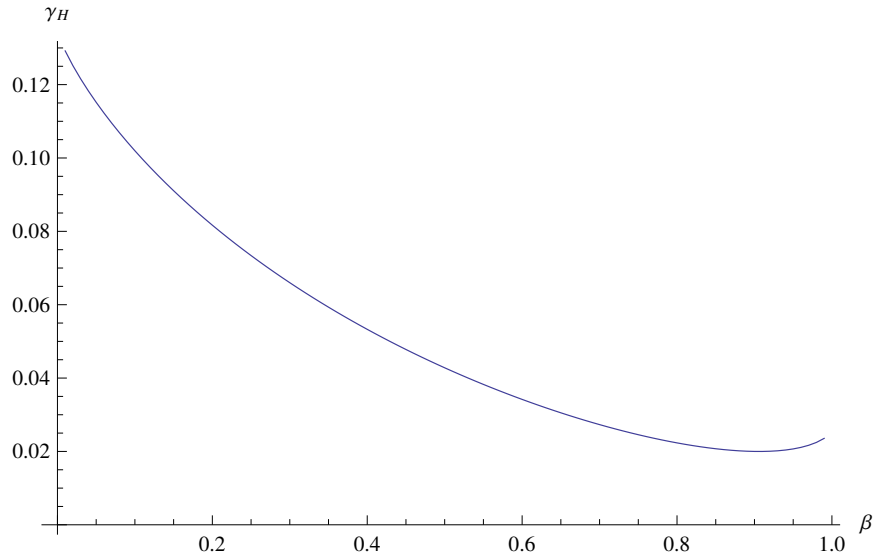


Figure 1: Human capital's growth rate as a function of  $\beta$  (alternative model).

In contrast to expression (30), this function does not depend on parameters  $A$  and  $\alpha$ . However, as shown in Figure 1, for baseline parameters  $\delta=0.05$ ,  $\rho=0.98$ ,  $\sigma=2$ ,  $\alpha=0.3$ ,  $A=1$ ,  $B=0.12273$  and  $C=1.07105$  it displays an inverted-U shape as in Figure 4.

## Appendix B: Data and descriptives

The dataset used in the empirical subsection consists of 74 countries:

**Country list:** Albania, Argentina, Australia, Austria, Bangladesh, Belarus, Belgium, Bosnia and Herzegovina, Brazil, Bulgaria, Canada, Chile, China, Colombia, Croatia, Czech Republic, Denmark, Egypt, Estonia, Finland, France, Georgia, East Germany, West Germany, Great Britain, Hungary, Iceland, India, Indonesia, Iran, Iraq, Ireland, Italy, Japan, Jordan, Republic of Korea, Latvia, Lithuania, Macedonia, Malta, Mexico, Moldova, Montenegro, Morocco, Netherlands, New Zealand, Nigeria, Northern Ireland, Norway, Pakistan, Peru, Philippines, Poland, Portugal, Puerto Rico, Romania, Russia, Rwanda, Serbia, Slovakia, Slovenia, South Africa, Spain, Sweden, Switzerland, Taiwan, Tanzania, Turkey, Ukraine, United States, Uruguay, Venezuela, Vietnam.

The dataset draws on publicly available data only. The variables listed below are available online through the corresponding web links:

### Variables:

1. GDP per capita growth rate adjusted for PPP (expressed in constant 2000 US dollars) between 1980 and 2000 computed from Alan Heston, Robert Summers and Bettina Aten, Penn World Table Version 6.2, Center for International Comparisons of Production, Income and Prices at the University of Pennsylvania, September 2006 available online at [http://pwt.econ.upenn.edu/php\\_site/pwt62/pwt62\\_form.php](http://pwt.econ.upenn.edu/php_site/pwt62/pwt62_form.php).
2. Social capital indicators — levels of generalized trust, associational activity and norms of civic behavior — obtained from the World Value Surveys (European and World Values Surveys four-wave integrated data file, 1981-2004, v.20060423, 2006) available online at <http://www.wvsevssdb.com/wvs/WVSDData.jsp>.
3. Human capital indicator — average years of schooling of the total population aged 15 and over from Barro and Lee (2000) available online at <http://www.cid.harvard.edu/ciddata/ciddata.html>.
4. Life expectancy data obtained from World Bank online data available at <http://data.worldbank.org/topic/social-development>.

## Appendix C: Effects of productivity shocks in the goods and services sector on $u(t)$ and $\gamma_H(t)$

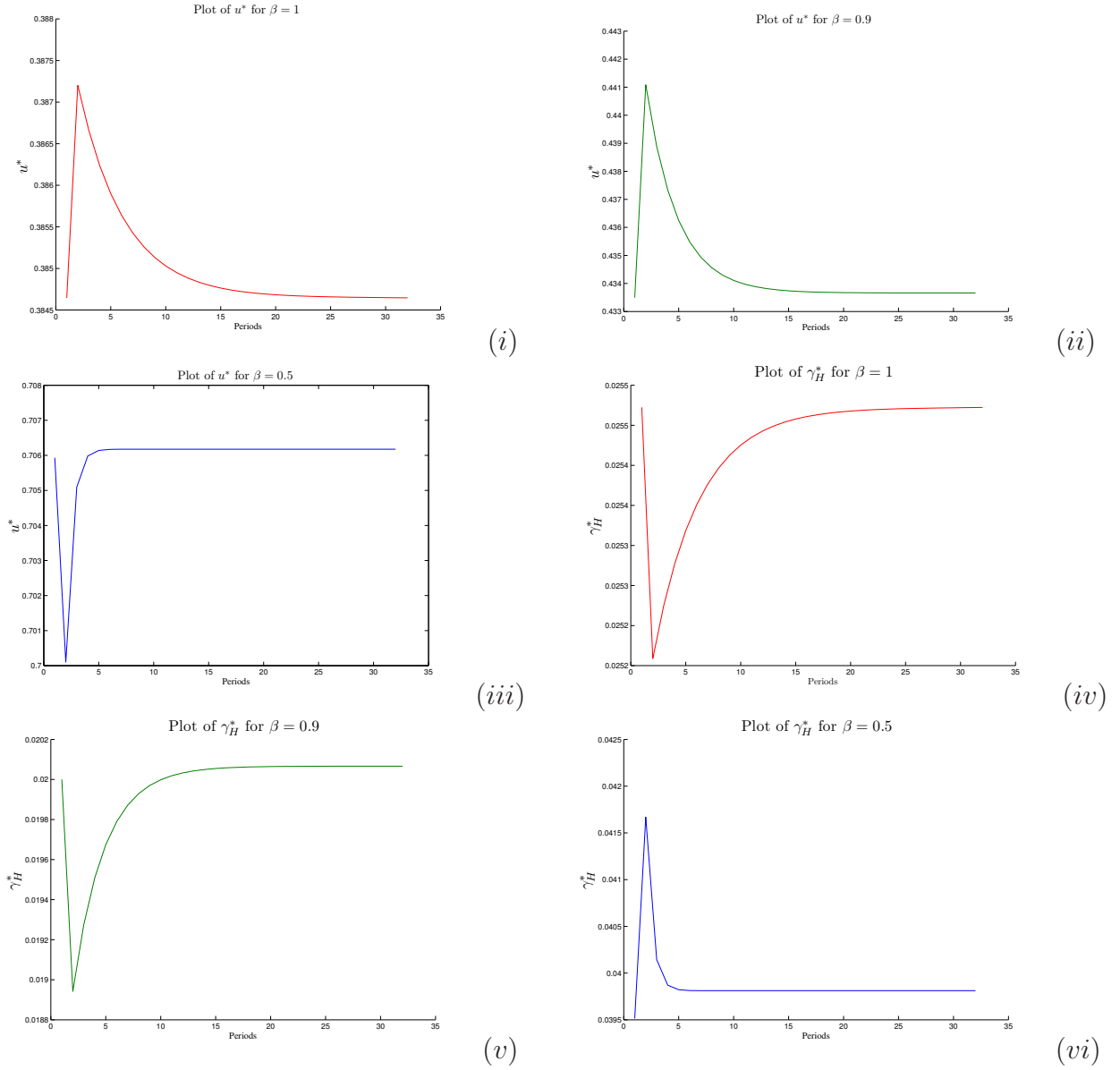


Figure 2: Effects of  $A$  productivity shocks on  $u$  and  $\gamma_H$  for  $\beta = 1$ ,  $\beta = 0.9$  and  $\beta = 0.5$ .

## Appendix D: Effects of productivity shocks in the education sector on $u(t)$ and $\gamma_H(t)$ .

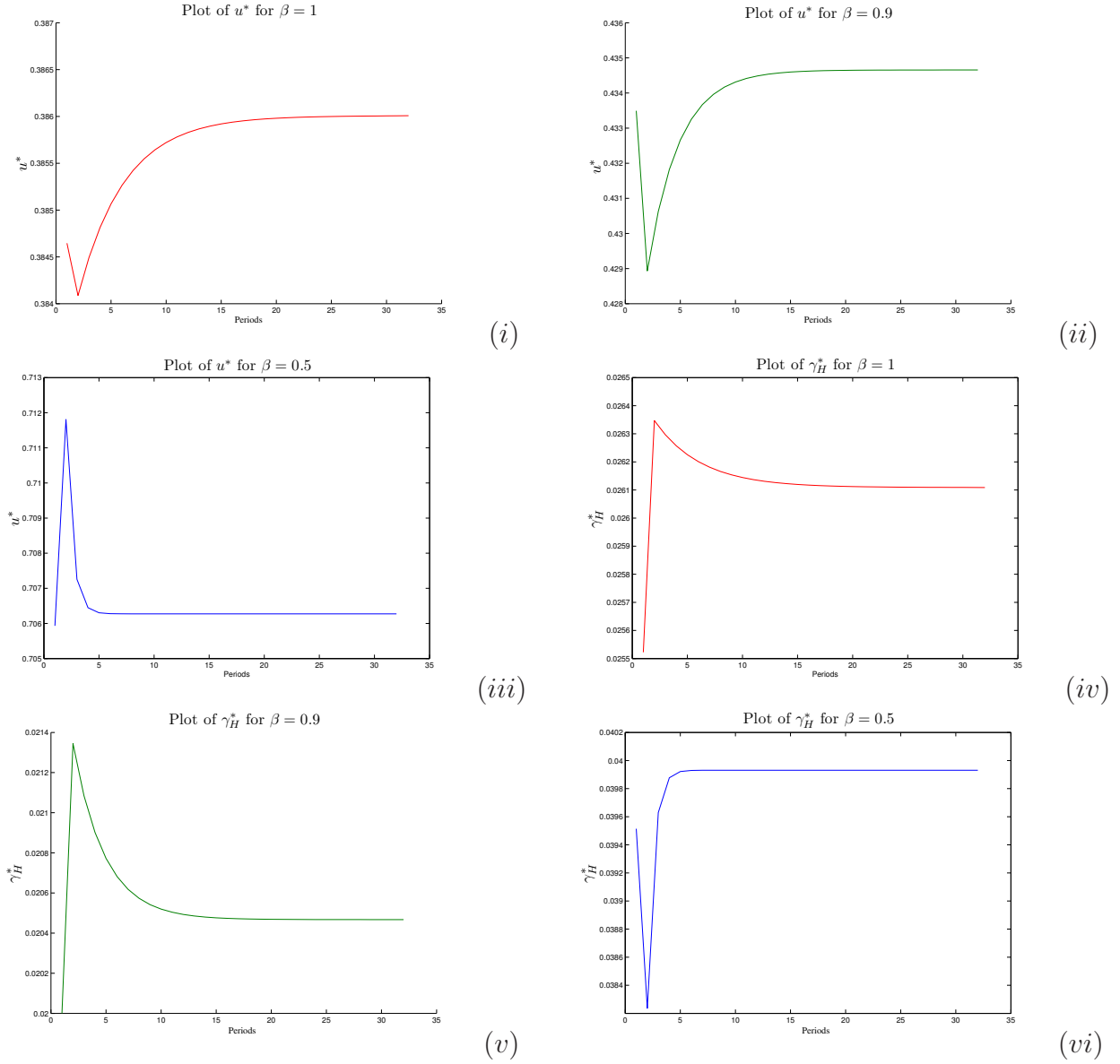


Figure 3: Effects of  $B$  productivity shocks on  $u$  and  $\gamma_H$  for  $\beta = 1$ ,  $\beta = 0.9$  and  $\beta = 0.5$ .



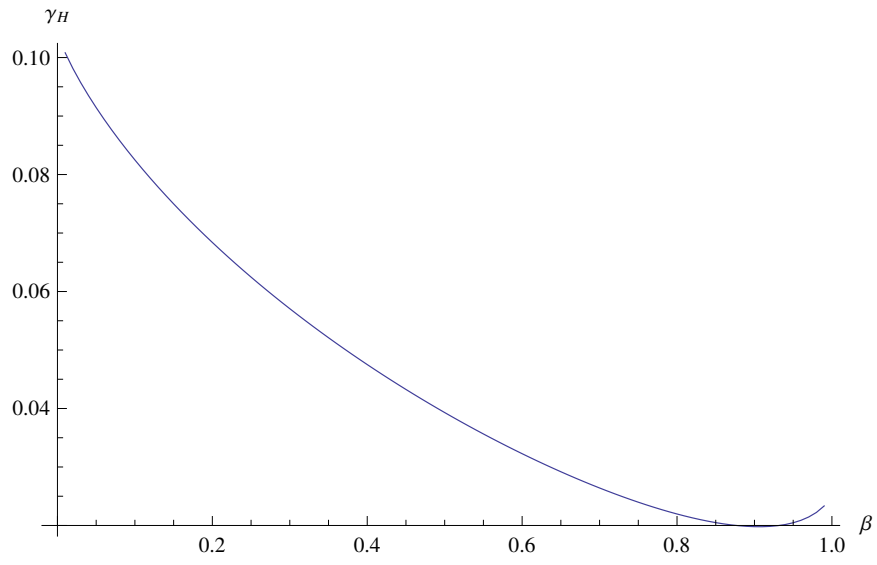


Figure 4: Human capital growth rate as a function of  $\beta$ .

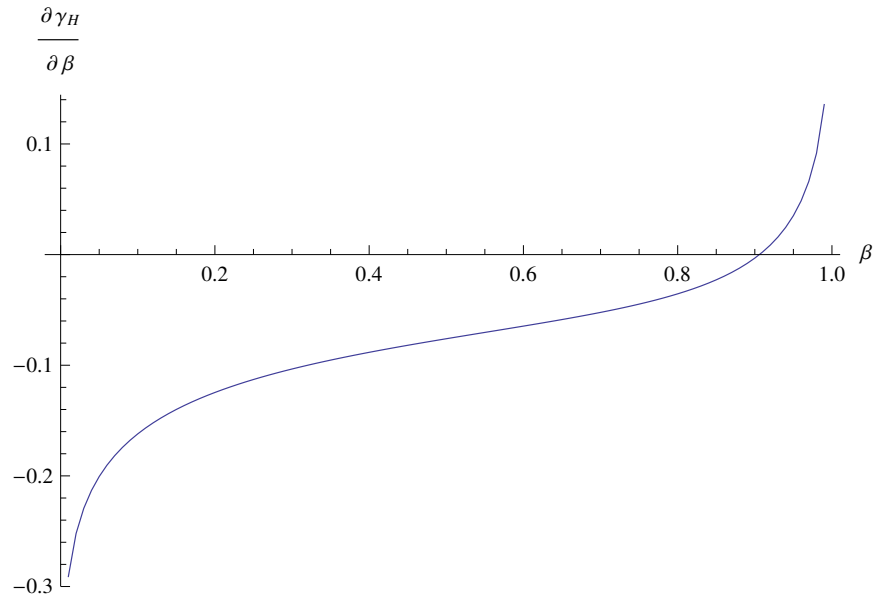


Figure 5: Human capital growth rate derivative as a function of  $\beta$ .

Table 1: Parameters

Parameter	Symbol	Value
Rate of depreciation of capital	$\delta$	0.05
Psychological discount factor	$\rho$	0.98
Absolute value of the elasticity of marginal utility	$\sigma$	2
Physical capital share in the final sector	$\alpha$	0.3
Total productivity in the final sector	$A$	1
Total productivity in the education sector	$B$	0.12273
Human capital share in the education sector	$\beta$	0.9

Table 2: Comparative statics: general model.

	$\gamma_H^*$	$u^*$	$k^*$	$s^*$
$A$	+	+	+	+
$B$	+	+	+	-
$\alpha$	-	+	+	+
$\beta$	-	-	+	-
$\rho$	+	-	-	+
$\delta$	-	-	-	+
$\sigma$	- <sup>1</sup>	+	+	-
Baseline	0.0200	0.4335	1.7893	0.6062

Notes: <sup>1</sup> Holds if  $\rho \left( 1 - \delta + \left( B \frac{1}{1-\beta} \Psi \right)^{\frac{(1-\alpha)(1-\beta)}{2-(\alpha+\beta)}} \right) > 1$ . The red signs are displayed when it is impossible to sign the derivatives uniquely through an analytic inspection. In this case, they are determined from the evaluation of the derivatives of the steady state values arrayed vertically with respect to the parameters arrayed horizontally.

Table 3: Comparative statics: Lucas Uzawa model

	$\gamma_H^*$	$u^*$	$k^*$
$A$	0	0	+
$B$	+	+	-
$\alpha$	0	0	+ <sup>3</sup>
$\rho$	+	-	-
$\delta$	-	- <sup>2</sup>	- <sup>2</sup>
$\sigma$	- <sup>1</sup>	+ <sup>1</sup>	+ <sup>1</sup>
Baseline	0.0255	0.3846	1.3791

Notes: <sup>1</sup> Holds if  $\rho(1 - \delta + B) > 1$ . <sup>2</sup> Holds if  $\rho(1 - \delta + B) > 1$  and  $\sigma > 1$ . <sup>3</sup> Holds if  $\left(1 - \alpha + \alpha \log\left(\frac{\alpha A}{B}\right)\right) > 0$ .

As in Table 2 the red signs are determined from the evaluation of the derivatives of the steady state values arrayed vertically with respect to the parameters arrayed horizontally evaluated with the following baseline parameters:  $\delta=0.05$ ,  $\rho=0.98$ ,  $\sigma=2$ ,  $\alpha=0.3$ ,  $A=1$ ,  $B=0.12273$ .

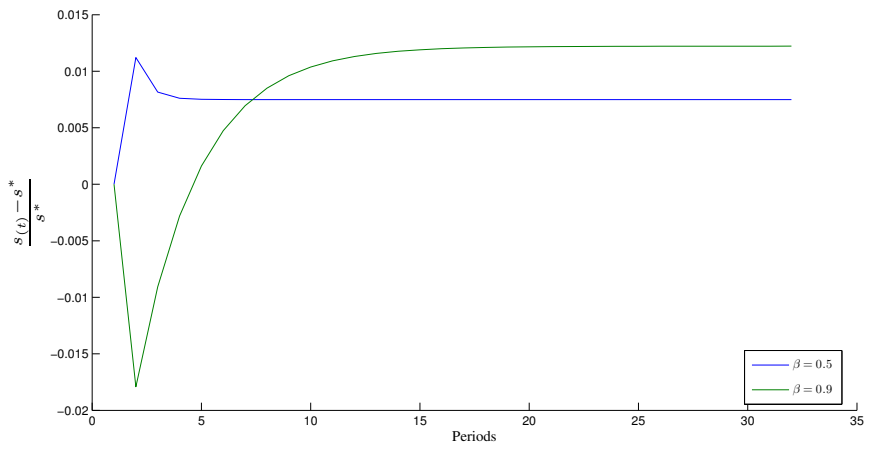
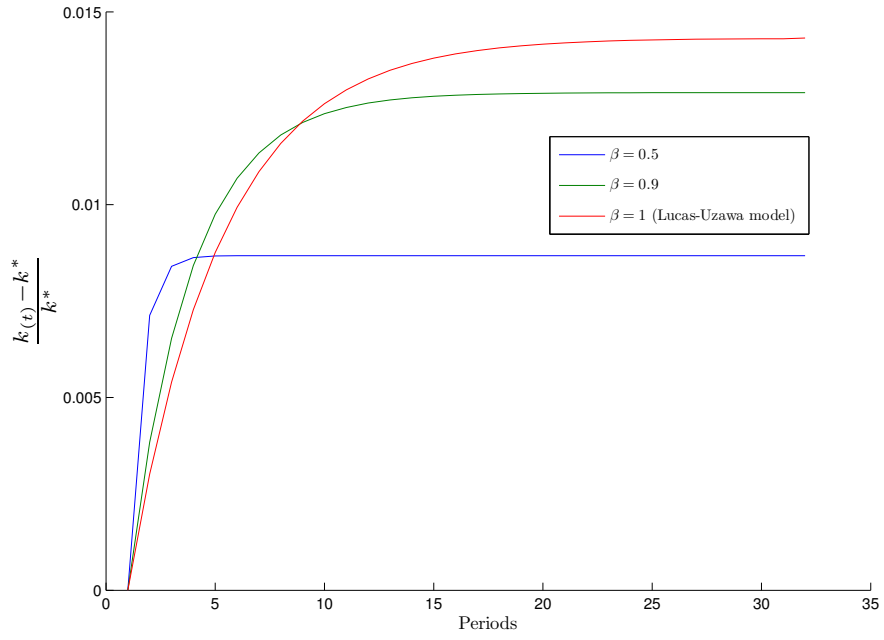


Figure 6: Effects of A productivity shocks on  $k$  and  $s$ .

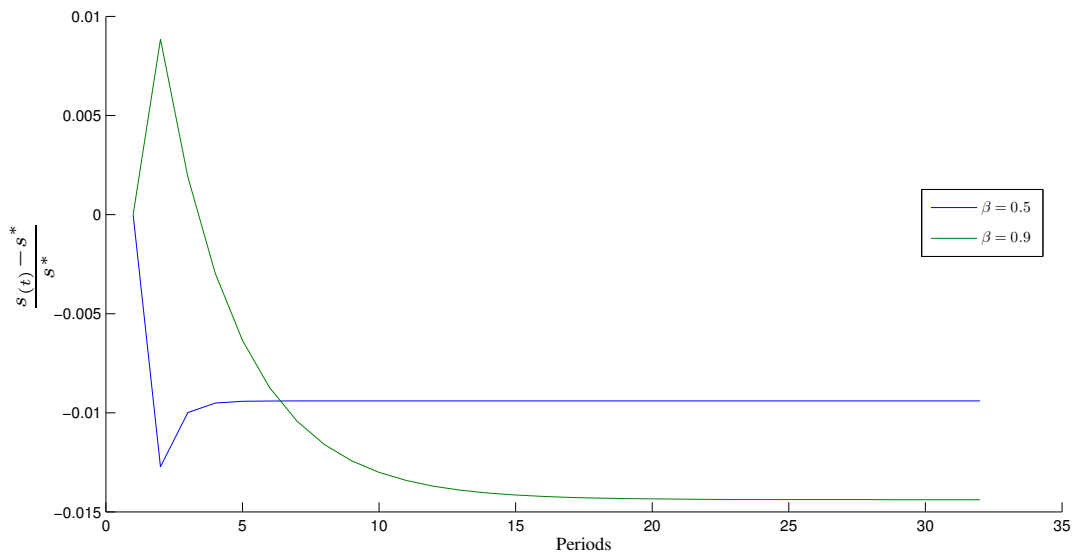
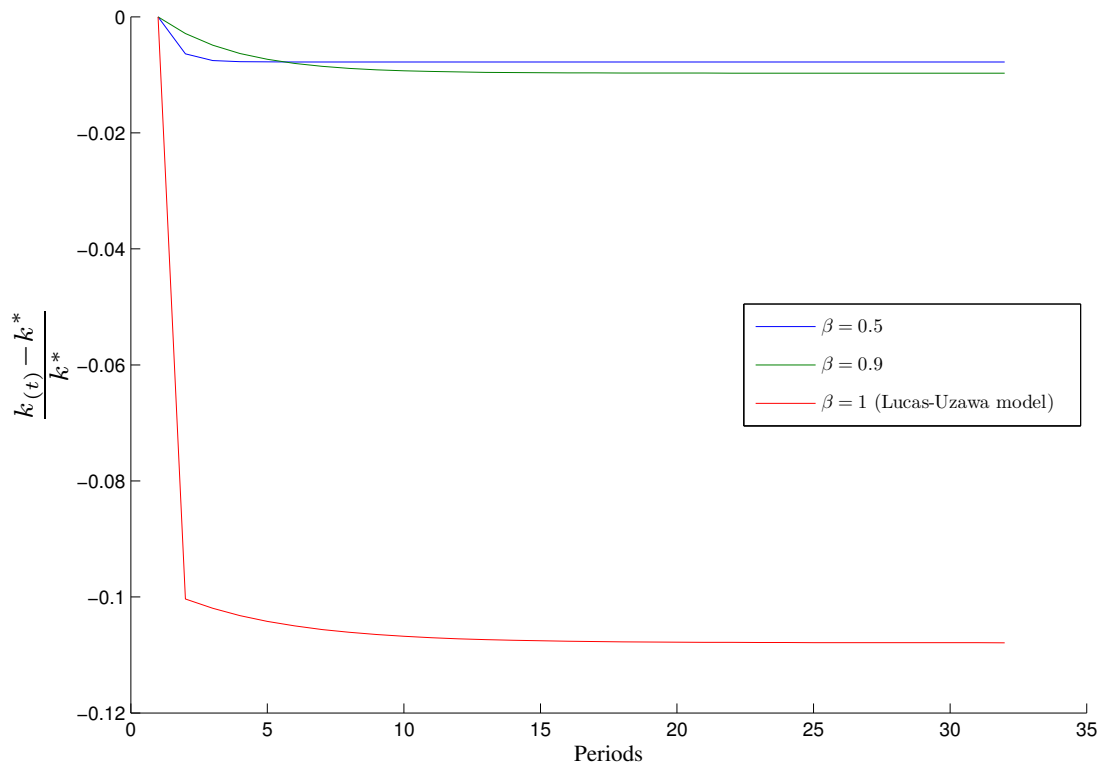


Figure 7: Effects of B productivity shocks on  $k$  and  $s$ .

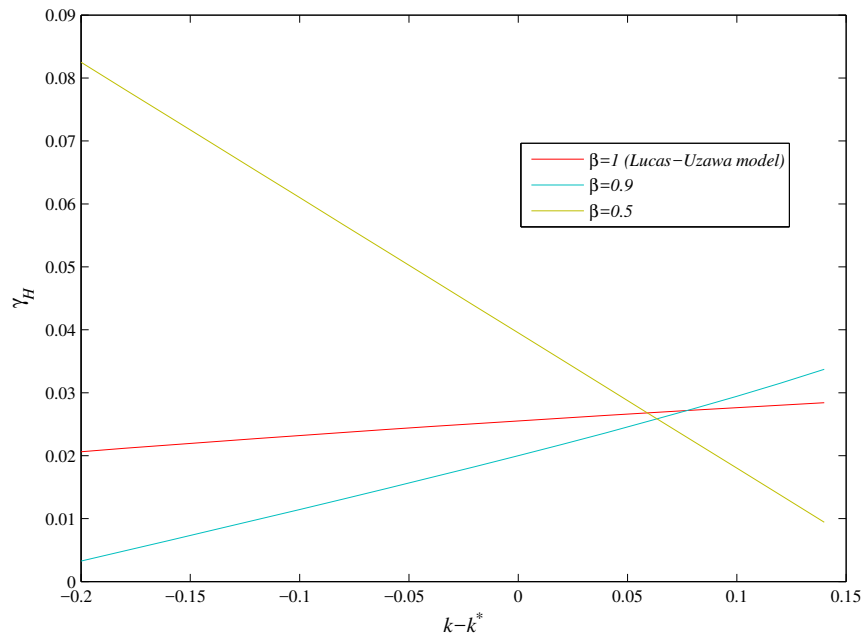


Figure 8: Comparison of different physical to human capital ratio imbalance effects for different values of the elasticity of human capital in the education sector ( $\beta = 1$  (Lucas-Uzawa model),  $\beta = 0.9$ ,  $\beta = 0.5$ ).